








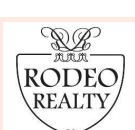

THE LIST

RESIDENTIAL REAL ESTATE AGENTS

Ranked by 2018 L.A. County sales volume

▶ NEXT WEEK

Insurance Brokers

Rank	Agent • name • email • phone • website	L.A. County Sales Volume • 2018 • 2017 (in millions)	L.A. County Units Sold • 2018 • 2017	Brokerage Firm • name • address • phone • website	
1	 Kurt Rappaport kr@weahomes.com (310) 995-3214 weahomes.com/agent/kurt-rappaport	\$940 \$733	38 33	Westside Estate Agency 210 N. Canon Drive Beverly Hills 90210 (310) 247-7770 weahomes.com	
2	 Chris Cortazzo chris@chrisortazzo.com (310) 457-3995 chrisortazzo.com	554 574	50 60	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
3	 Tami Pardee tami@haltonpardee.com (310) 600-7217 haltonpardee.com/team/tami-halton-pardee	482 454	292 343	Halton Pardee & Partners Inc. 1524 Abbot Kinney Blvd. Venice 90291 (310) 907-6517 haltonpardee.com	
4	 Josh Altman josh@thealtmanbrothers.com (310) 819-3250 thealtmanbrothers.com	447 444	105 113	Douglas Elliman 150 El Camino Drive Beverly Hills 90212 (310) 595-3888 elliman.com	
5	 Sally Forster Jones sally@sfggroup.com (310) 691-7888 sallyforsterjones.com	373 352	222 156	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
6	 Jade Mills homes@jademills.com (310) 285-7508 jademillsestates.com	343 286	40 44	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
7	 Santiago Arana santiago@theagencyre.com (424) 231-2399 theagencyre.com/agent/santiago-arana	340 421	36 43	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
8	 Aaron Kirman aaron@aaronkirman.com (310) 994-9512 aaronkirman.com	323 426	143 109	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
9	 David Offer doffer@davidoffer.com (310) 820-9341 davidoffer.com	303 198	35 28	Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 (310) 777-7800 bhscalifornia.com	
10	 Mauricio Umansky mumansky@theagencyre.com (424) 230-3701 mauricioumansky.com	269 548	20 42	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
11	 Tracy Do tracy@tracydo.com (323) 842-4001 tracydo.com	262 174	284 178	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
12	 Joshua Flagg josh@joshflagg.com (310) 623-8703 joshflagg.com	237 172	56 57	Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com	
13	 Dennis Chernov dennis@dennischernov.com (818) 355-2461 chernovteam.com	214 248 ¹	122 135 ¹	Keller Williams Studio City 4061 Laurel Canyon Blvd. Studio City 91604 (818) 432-1500 kwstudiocity.com	
14	 Marc Shevin marcshevin@gmail.com (818) 251-2456 theshevins.com	208 185	57 44	Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 (310) 777-7800 bhscalifornia.com	
15	 David Caskey dave@caskeyandcaskey.com (310) 200-1960 caskeyandcaskey.com	199 210	86 75	Strand Hill Properties/Christie's International Real Estate 1131 Morningside Drive Manhattan Beach 90266 (310) 545-0707 strandhillproperties.com	

¹ Revised 2017 numbers.

NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Hilton & Hyland agents are not on this year's list because the firm declined to provide numbers. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2019 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

RESIDENTIAL REAL ESTATE AGENTS

Continued from page 13

Rank	Agent • name • email • phone • website	L.A. County Sales Volume • 2018 • 2017 (in millions)	L.A. County Units Sold • 2018 • 2017	Brokerage Firm • name • address • phone • website	
16	 Stephen Shapiro ss@weahomes.com (310) 991-6115 weahomes.com/agent/stephen-shapiro	\$198 \$153	13 12	Westside Estate Agency 210 N. Canon Drive Beverly Hills 90210 (310) 247-7770 weahomes.com	
	 Ron Wynn ron@ronwynn.com (310) 963-9944 ronwynn.com	198 162	91 97	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
18	 Stephanie Younger stephanie.younger@compass.com (310) 499-2020 stephanieyounger.com	192 213	186 168	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
19	 Ed Kaminsky ek@itzsold.com (310) 427-2414 itzsold.com	187 206	79 107	Strand Hill Properties/Christie's International Real Estate 1131 Morningside Drive Manhattan Beach 90266 (310) 545-0707 strandhillproperties.com	
20	 Jordan Cohen jordan@jordancohen.com (818) 435-5220 jordancohen.com	172 164	53 41	Re/Max Olson & Associates Inc. 11141 Tampa Ave. Northridge 91326 (818) 879-2266 olsonmax.com	
21	 Jordana Leigh jordana769@gmail.com (424) 239-8725 jordanaleigh.rodeore.com	169 184	38 33	Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com	
22	 Bill Ruane bill@billruane.net (310) 877-2374 billruane.net	167 153	125 131	Re/Max Estate Properties 63 Malaga Cove Plaza Palos Verdes Estates 90274 (310) 378-9494 realestatelocalosangeles.com	
23	 Joyce Rey Joyce@JoyceRey.com (310) 285-7529 joycerey.com	162 176	13 21	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
24	 Ernie Carswell ernie@carswellandpartners.com (310) 345-7500 carswellandpartners.com	159 202	68 63	Douglas Elliman' 150 El Camino Drive Beverly Hills 90212 (310) 595-3888 elliman.com	
25	 Benjamin Lee ben@benleeproperties.com (310) 704-6580 benleeproperties.benleestates.com	158 126	58 52	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
26	 Rochelle Maize rochelle@rochellemaize.com (310) 968-8828 rochellemaize.com	155 252	31 28	Nourmand & Associates 6525 Sunset Blvd., Suite 100 Los Angeles 90028 (323) 460-6360 nourmand.com	
	 Sandro Dazzan sandro@theagencyre.com (424) 249-7040 dazzanestates.com	155 111	28 15	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
28	 Peter Maurice peter@petermaurice.com (310) 623-8819 petermaurice.com	151 118	84 66	Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com	
29	 Ginger Glass ginger@gingerglass.com (310) 927-9307 gingerglass.com	145 172	32 26	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
30	 Cindy Hill cindyhill@kw.com (818) 640-4360 valleyapartmentsales.com	131 71	32 32	Keller Williams Studio City 4061 Laurel Canyon Blvd. Studio City 91604 (818) 432-1500 kwstudiocity.com	

¹ Acquired Teles Properties in 2017.
NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Hilton & Hyland agents are not on this year's list because the firm declined to provide numbers. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2019 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

RESIDENTIAL REAL ESTATE AGENTS

Continued from page 14

		<ul style="list-style-type: none"> • email • phone • website 	<ul style="list-style-type: none"> • 2017 (in millions) 	<ul style="list-style-type: none"> • 2017 	<ul style="list-style-type: none"> • address • phone • website 	
31		Ashraf Rizk ash.rizk@camoves.com (626) 393-5695 ashrizk.com	\$129 \$81	60 38	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
32		Adi Livyatan adilivyatan@yahoo.com (818) 919-4060 adilivyatan.com	128 88	39 38	Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com	
33		Dan Urbach dan.urbach@theagencyre.com (310) 360-5096 theagencyre.com/agent/dan-urbach	127 63	24 19	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
34		James Harris james@theagencyre.com (424) 400-5915 theagencyre.com/agent/james-harris	125 253	18 32	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
		David Parnes dparnes@theagencyre.com (424) 400-5916 theagencyre.com/agent/david-parnes	125 253	18 32	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	
		Fred Bernstein fjb@weahomes.com (310) 701-3733 weahomes.com/agent/fred-berstein	125 NA	9 NA	Westside Estate Agency 210 N. Canon Drive Beverly Hills 90210 (310) 247-7770 weahomes.com	
		Daniel Dill dd@weahomes.com (310) 422-8280 weahomes.com/agent/daniel-dill	125 NA	21 NA	Westside Estate Agency 210 N. Canon Drive Beverly Hills 90210 (310) 247-7770 weahomes.com	
38		Chris Adlam chris@chrisadlam.com (310) 493-7216 chrisadlam.com	121 90	37 41	Vista Sotheby's International Realty 608 Silver Spur Road Rolling Hills Estates 90274 (310) 541-8271 vistasir.com	
39		Tomer Fridman tomer.fridman@compass.com (310) 926-3777 thefridmangroup.com	117 NA	30 NA	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
40		Gary Glass gary@garyglassestates.com (310) 820-9343 garyglassestates.com	116 71	7 8	Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 (310) 777-7800 bhhsocalifornia.com	
41		Barry Peele NA (310) 278-0962 NA	115 3	2 2	Sotheby's International Realty Inc. 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 (310) 786-1812 sothebys homes.com	
42		Stephanie Vitacco stephaniev@realtor.com (818) 576-1685 stephanievitacco.com	112 117	171 145	Keller Williams Encino-Sherman Oaks 16820 Ventura Blvd. Encino 91436 (818) 380-5100 kwencinoshermanoaks.com	
		Michael Libow mjlibow@gmail.com (310) 991-2689 michaelibow.com	112 105	26 29	Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com	
		Craig Strong craig@strongrealtor.com (310) 439-3225 strongrealtor.com	112 95	46 56	Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com	
45		Cindy Ambuehl cindy@theagencyre.com (424) 321-4947 theagencyre.com/agent/cindy-ambuehl	110 94	25 19	The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com	

NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Hilton & Hyland agents are not on this year's list because the firm declined to provide numbers. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2019 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

RESIDENTIAL REAL ESTATE AGENTS

Continued from page 16











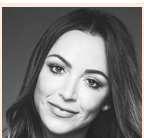
















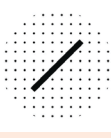

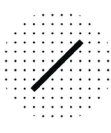
Rank	Agent	L.A. County Sales Volume	L.A. County Units Sold	Brokerage Firm
	<ul style="list-style-type: none"> • name • email • phone • website 	<ul style="list-style-type: none"> • 2018 • 2017 (in millions) 	<ul style="list-style-type: none"> • 2018 • 2017 	<ul style="list-style-type: none"> • name • address • phone • website
46	 <p>F. Ron Smith team@smithandberg.com (310) 569-4889 smithandberg.com</p>	\$101 \$171	68 63	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
	 <p>David Berg team@smithandberg.com (310) 500-3931 smithandberg.com</p>	101 NA	68 NA	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
48	 <p>Steve Frankel homes@stevefrankel.com (310) 508-5008 stevefrankel.com</p>	99 121	17 24	<p>Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com</p> 
49	 <p>Blair Chang bchang@theagencyre.com (424) 230-3703 theagencyre.com/agent/blair-chang</p>	96 62	15 13	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
	 <p>James Heckenberg jimmyheck@hrgestates.com (310) 650-1116 jimmyheckenberg.rodeore.com</p>	96 NA	50 NA	<p>Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com</p> 
51	 <p>Steve Watts swatts@remaxpv.com (310) 375-5645 wattsrealestate.com</p>	95 74	46 34	<p>Re/Max Estate Properties 63 Malaga Cove Plaza Palos Verdes Estates 90274 (310) 378-9494 realestatelocalosangeles.com</p> 
52	 <p>Larry Young larry@larryyoungwestside.com (310) 801-9355 larryyoungwestside.com</p>	94 111	37 41	<p>Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 (310) 777-7800 bhscalifornia.com</p> 
	 <p>Jon Grauman jgrauman@theagencyre.com (424) 238-2484 theagencyre.com/agent/jon-grauman</p>	94 90	36 29	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
	 <p>David Solomon ds@theagencyre.com (424) 400-5905 theagencyre.com/agent/david-solomon</p>	94 130	35 52	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
55	 <p>Ben Bacal benbacal@gmail.com (310) 717-5522 benbacal.com</p>	92 126	19 15	<p>Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com</p> 
56	 <p>Ari Afshar ari@compass.com (310) 780-3180 ariafshar.com</p>	90 NA	95 NA	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
	 <p>Eric Lavey elavey@theagencyre.com (424) 233-0920 theagencyre.com/agent/eric-lavey</p>	90 62	33 35	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
58	 <p>Courtney Smith courtney@compass.com (323) 899-8509 courtneyandkurt.com</p>	88 75	238 164	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
	 <p>Kurt Wisner kurt@compass.com (323) 841-3839 courtneyandkurt.com</p>	88 75	238 164	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
	 <p>Danny Brown dbrown@compass.com (310) 901-7405 compass.com/agents/la/danny-brown</p>	88 NA	25 NA	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 

NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Hilton & Hyland agents are not on this year's list because the firm declined to provide numbers. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2019 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

RESIDENTIAL REAL ESTATE AGENTS

Continued from page 18

Rank	Agent	L.A. County Sales Volume	L.A. County Units Sold	Brokerage Firm
	<ul style="list-style-type: none"> • name • email • phone • website 	<ul style="list-style-type: none"> • 2018 • 2017 (in millions)	<ul style="list-style-type: none"> • 2018 • 2017 	<ul style="list-style-type: none"> • name • address • phone • website
	 <p>Rory Posin rory@roryposin.com (310) 839-8500 roryposin.com</p>	<p>\$88 \$103</p>	<p>45 44</p>	<p>Re/Max Estate Properties 63 Malaga Cove Plaza Palos Verdes Estates 90274 (310) 378-9494 realestatelocalosangeles.com</p> 
	 <p>Kerry Ann Sullivan kerryann@haltonpardee.com (310) 621-2662 haltonpardee.com/team/kerry-ann-sullivan</p>	<p>88 87</p>	<p>42 40</p>	<p>Halton Pardee & Partners Inc. 1524 Abbot Kinney Blvd. Venice 90291 (310) 907-6517 haltonpardee.com</p> 
	 <p>Cristie St. James cristie@stjamescanter.com (310) 291-1029 stjamescanter.com</p>	<p>88 43</p>	<p>37 35</p>	<p>Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 (310) 777-7800 bhscalifornia.com</p> 
64	 <p>Zachary Freehling zac.freehling@cbcnrt.com (310) 592-0833 NA</p>	<p>86 149</p>	<p>18 36</p>	<p>Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com</p> 
65	 <p>Janice McGlashan janice@janicemcglashan.com (818) 949-5230 janicemcglashan.com</p>	<p>84 75</p>	<p>39 41</p>	<p>Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com</p> 
66	 <p>Farrah Aldjufrie farrah@theagencyre.com (424) 230-3712 theagencyre.com/agent/farrah-brittany</p>	<p>83 150</p>	<p>12 19</p>	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
67	 <p>Craig Knizek cknizek@theagencyre.com (424) 230-3718 theagencyre.com/agent/craig-knizek</p>	<p>82 110</p>	<p>29 37</p>	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
	 <p>Eric Delgado ericdelgado@kw.com (310) 909-3464 ericdelgado.com</p>	<p>82 NA</p>	<p>132 NA</p>	<p>Keller Williams Encino-Sherman Oaks 16820 Ventura Blvd. Encino 91436 (818) 380-5100 kwencinoshermanoaks.com</p> 
69	 <p>Marc Noah marc@marcnoah.com (310) 968-9212 marcnoah.com</p>	<p>79 121</p>	<p>20 24</p>	<p>Sotheby's International Realty Inc. 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 (310) 786-1812 sothebyshomes.com</p> 
70	 <p>Michael Edlen michael@edlenteam.com (310) 230-7373 edlenteam.com</p>	<p>77 66</p>	<p>35 28</p>	<p>Coldwell Banker Residential Brokerage 190 N. Canon Drive, Suite 200 Beverly Hills 90210 (877) 317-4601 camoves.com</p> 
71	 <p>Aileen Comora acomora@theagencyre.com (424) 230-3746 theagencyre.com/agent/aileen-comora</p>	<p>76 43</p>	<p>12 15</p>	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
	 <p>Paul Lester plester@theagencyre.com (424) 230-3747 theagencyre.com/agent/paul-lester</p>	<p>76 43</p>	<p>12 15</p>	<p>The Agency 331 Foothill Road, Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p> 
73	 <p>Darryl Wilson darryl@darrylwilsondesign.com (323) 314-3500 darrylwilson.rodeore.com</p>	<p>75 NA</p>	<p>2 NA</p>	<p>Rodeo Realty Inc. 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com</p> 
	 <p>Lydia Gable lydia.gable@compass.com (818) 383-4335 lydiagable.com</p>	<p>75 NA</p>	<p>68 NA</p>	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 
75	 <p>Madison Hildebrand madison@themalibulife.com (310) 818-5788 madisonhildebrand.thepartnerstrust.com</p>	<p>72 118</p>	<p>35 35</p>	<p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p> 

NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Hilton & Hyland agents are not on this year's list because the firm declined to provide numbers. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2019 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.